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FILOGIX
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SCARLETT

For Immediate Release

Thursday, June 8, 2023

Filogix and Axiom Innovations (Axiom), both mortgage network agnostic technology firms, are pleased to announce 2 new extensions of our innovative relationship effective today.

The first partnership establishes the long-term use of the Filogix lender network ("pipes") for those mortgage brokers and agents working on Axiom's Scarlett Mortgage platform.

"Filogix remains the primary conduit of mortgage brokers to lenders across the industry and therefore our collective decision to move forward with a long-term relationship was a natural progression. Where Scarlett differentiates itself is with its superiority when it comes to ease of use, quality of service and solution, innovativeness, product education and training and overall user satisfaction. Our success is due to being laser focused and able to combine the best of both worlds with the industry's most dependable connectivity and the most proven broker and client experience." says Joe Fakhri, President and CEO at Axiom Innovations.

Jonathan Wootten, Vice President at Filogix said *"In the realm of lender choices for brokers, Filogix has the most comprehensive inventory in the industry. With the majority of volume seamlessly directed to lenders through Filogix, brokerages enjoy a wealth of options, empowering them to tailor their clients' financial journeys and uphold the highest standards of excellence."*



Filogix and Axiom strongly believe that the customer is best served when mortgage professionals have control of their own decisions, can act in their own best interest, and run their business their way. Ensuring that network decisions never impact lender connectivity is the fundamental goal of this first partnership.

The second long-term agreement between the companies ensures that any brokerage firm using Filogix Expert or Expert Pro and wants to use Axiom's Scarlett Pay system can do so. Previously Axiom had several limitations as access to firm data was primarily controlled by their mortgage network. This partnership ensures Axiom has access to the Expert data required to service brokerage payroll needs at the sole discretion of the brokerage owner, whether that brokerage is under a mortgage network or not.

"Scarlett Pay is the largest player in the market when it comes to payroll and compliance, because it simplifies the payroll process by offering broker owners the most accurate reporting on their business while saving them time, money and putting them in control of their business." says Joe Fakhri, President and CEO at Axiom Innovations

"Self determination is the cornerstone of a thriving mortgage brokerage. With the empowering combination of Axiom Scarlett Pay and access to Filogix Expert, the organizational constraints on payroll data are removed, allowing brokerages to chart their own path to success." says Ryan Spence, Principal Broker Channel Development, Filogix.

For more information, please connect with:

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